



# State of the Workforce 2009

# Board of Lucas County Commissioners



Tina Skeldon  
Wozniak  
Commissioner



Pete Gerken  
President

"I am proud of the work that our Workforce Development Agency has been able to accomplish in this very tough economy. It is clear that people are in need of good jobs and training, and with the hard work of The Source and our many partnerships I am confident we'll be able to strengthen our community and help as many people as possible."



Ben Konop  
Commissioner

"This report is indicative of a struggling regional economy, a community positioning it self for future opportunities, and a county agency dedicated to helping its citizens reach their goals. These are undoubtedly tough times in Lucas County and there are no quick fixes, but the resolve of our workforce and the dedication of county staff to build a better future here are undeniable."

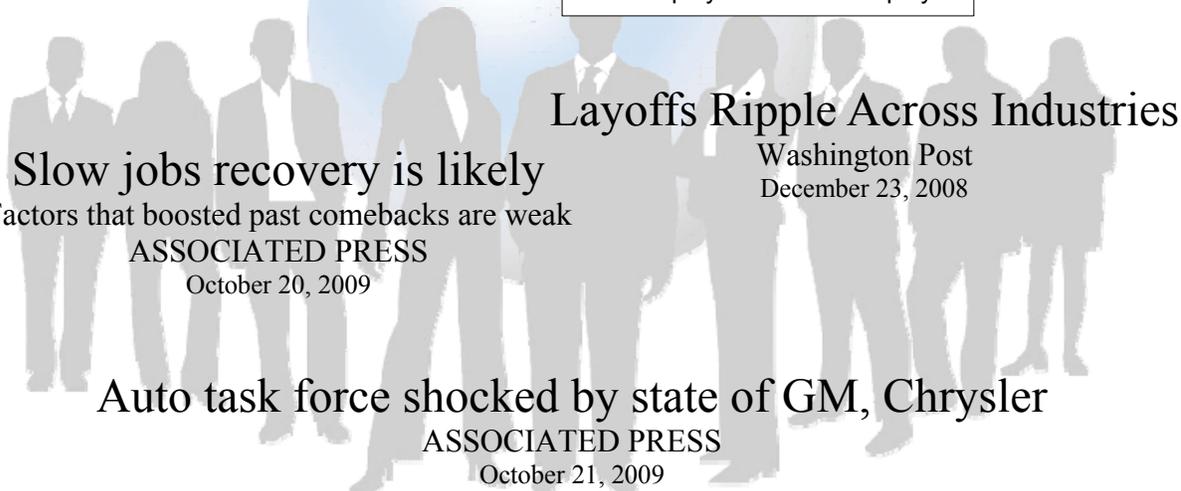
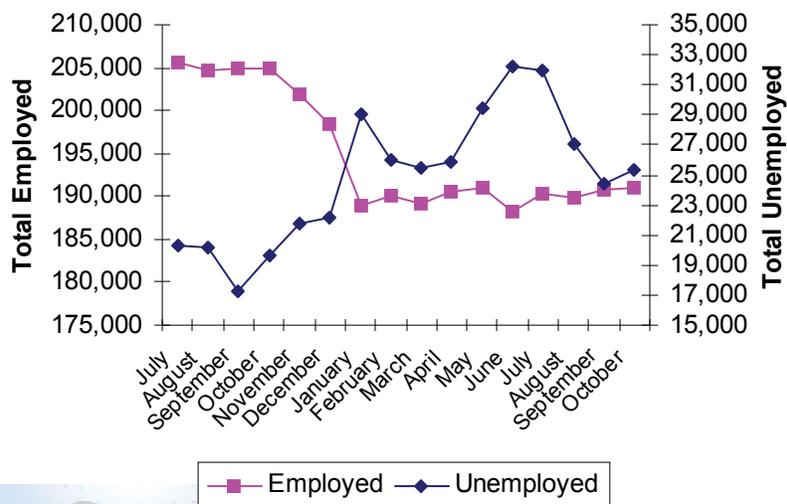
Some data included in this document was compiled by the Ohio Department of Job and Family Services Labor Market Information and the US Bureau of Labor Statistics. Additional information was derived from internal data collected by The Source, the Lucas County Workforce Development Agency, and other partner organizations. Charts showing monthly data may begin with July of 2008 and run through November of 2009 even though the 2009 program year ended on June 30, 2009.

# Economic Challenges to the Region

The economic challenges facing Northwest Ohio and the surrounding region have had a drastic impact on businesses and workers alike. Company closings, lay-offs, and climbing unemployment have led to increased demand for the services offered by The Source.

Declines in the auto industry coupled with slowdowns in construction and the near-collapse of the banking sector forced thousands of people out of work and into unemployment lines. Lay-offs at New Mather Metals, Textileather, Johnson Controls and bankruptcy at Dana Corporation, General Motors, Chrysler, and others rocked the local economy.

The Source responded to the need of the community by expanding services, conducting outreach and launching innovative new programs designed to put people back to work. While the economy has not yet rebounded, workers throughout the region will be better prepared for the future in part because they knew to come to The Source for assistance.



## Layoffs Ripple Across Industries

Washington Post  
December 23, 2008

## Slow jobs recovery is likely

Factors that boosted past comebacks are weak  
ASSOCIATED PRESS  
October 20, 2009

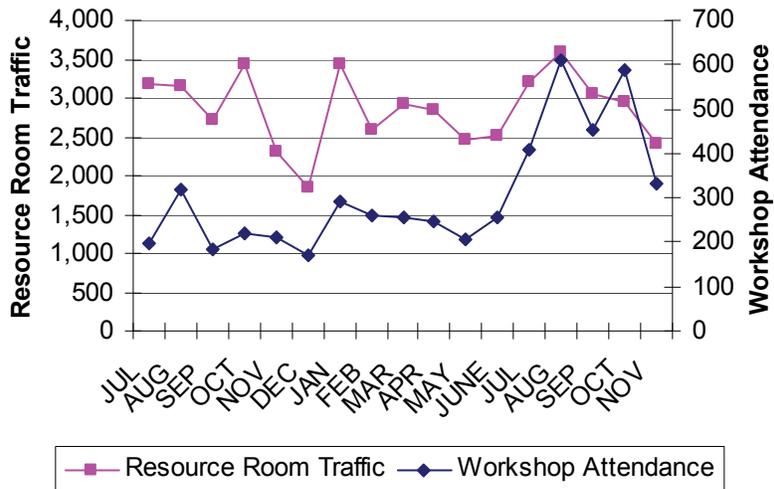
## Auto task force shocked by state of GM, Chrysler

ASSOCIATED PRESS  
October 21, 2009

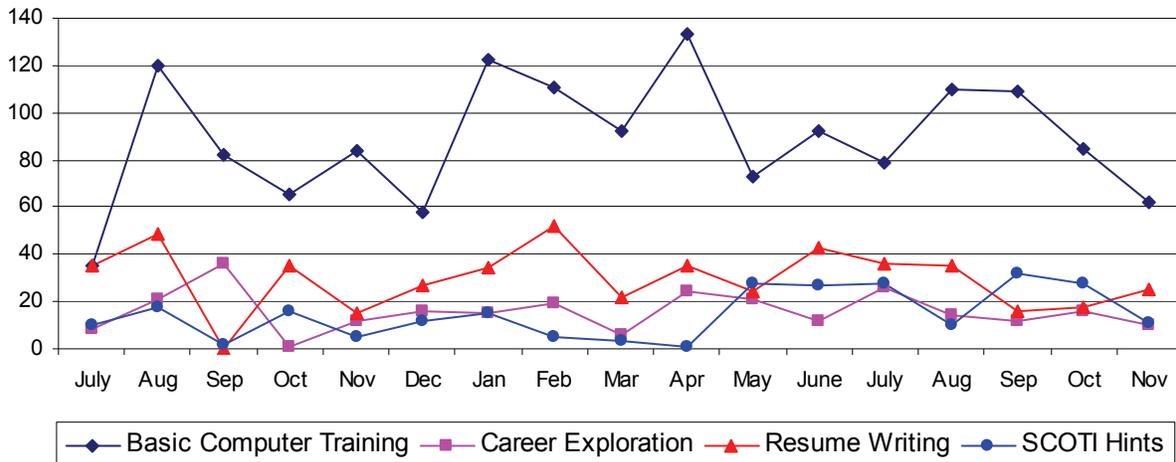
# Increasing Traffic at the One-Stop

**W**orkshops and Seminars at The Source provide job seekers with key skills intended to simplify their job search and to make them more appealing to employers in today's job market. Running the gamut in terms of skills taught, the workshops have increased steadily in popularity and are constantly being updated and changed to meet the needs of Source customers.

Covering a variety of topics such as basic computers, resume development, career exploration, online applications and using the OhioMeansJobs.com data system, the workshops help teach individuals basic job search skills. In addition to regularly scheduled classes, The Source is also the host to a number of other activities like Basic Orientation, Vet to Vet workshops, an overview of the Ohio Benefit Bank and other specialized seminars.



## Workshop Attendance



# Stimulus Spending Supports Training and Experience Programs

## *The Stimulus Summer Youth Program*

**T**he American Recovery and Reinvestment Act of 2009 provided The Source, through the Lucas County Workforce Development Agency (LCWDA), with more than \$5.5 million to be used for training workers and youth for the jobs of tomorrow. The funds were divided into three categories: Adult, Dislocated Workers and Youth to correspond with the three primary areas funded through the Workforce Investment Act.

The Stimulus Summer Youth program selected youth through an application process that determined eligibility and identified the best worksite match for each participant. In all, there were one hundred and forty-four active worksites representing a diverse selection of local employers. These worksites were evaluated by two worksite monitors who ensured that each site meets program expectations and goals. By the completion of the program, more than one thousand summer jobs were created.

### **2009 Stimulus Summer Youth**

#### **Program Summary:**

- Budget: \$2.3 million dollars
  - Participants: 1,000
  - Youth age: 16-24
- Service Providers: 5
  - Worksites: 144
- LCWDA Site Monitors: 2
  - Interns: 2

## **Adult Training Through ARRA Funding**

**R**etraining adult workers is a key component of the ARRA and The Source focused on three industry clusters that have been identified as high-growth fields: Healthcare, “Green Collar” jobs and pre-apprenticeship. Contracting with local training providers, The Source put 453 people into classroom training or on-the-job training with employers.

<b>Program Type</b>	<b>Total Participants</b>	<b>Total Allocation</b>
Adult Stimulus Individual Training Account	40	\$75,000
Dislocated Worker Stimulus Individual Training Account	47	\$100,000
Incumbent Worker Stimulus Training	18	\$2,640
Adult Stimulus On-The-Job Training Contract	3	\$18,325
Dislocated Worker Stimulus On-The-Job Training Contract	3	\$21,440
Incumbent Worker Stimulus On-The-Job Training Contract	22	\$34,103
Classroom Training (Healthcare)	140	\$655,000
Classroom Training (Green Jobs)	170	\$1,000,000
Classroom Training (Pre Apprenticeship)	10	\$300,000

# Retraining and Skills Upgrades Keep Businesses and Workers Competitive

**I**n addition to Stimulus-funded training, LCWDA also coordinates training paid for through the Workforce Investment Act. Divided between Adult and Dislocated Workers, these funds are used for job-related training in either a classroom setting or on-the-job.

WIA funded individual training accounts assisted 466 individuals who attended classes at 28 different training providers. More

<b>WIA Funding Stream (OJT)</b>	<b>Individuals Served</b>	<b>Funds Obligated</b>
Adult	161	\$414,765
Dislocated Worker	74	\$207,889
Incumbent Worker	18	\$126,484

than \$1.4 million was split between dislocated workers and underemployed adults receiving training at area schools.

The amount allocated for on-the-job training was approximately \$622,000 with another \$126,000 set aside for incumbent workers training designed to prevent lay-off by upgrading the skills of existing workers. In all, 23 employers participated

<b>WIA Funding Stream (ITA)</b>	<b>Individuals Served</b>	<b>Funds Obligated</b>
Adult	189	\$716,905
Dislocated Worker	189	\$700,086

in the program and 281 individuals received training through their employers.

## Selected Companies Receiving Training Funds

Alumi Bunk Corporation	JM Smucker Company	Kraft Food North America
Midwest Terminals	Ohio Module Manufacturing Company	Pizza Papalis of Toledo, LLC
Red Lion Bio-Energy	Rieter Automotive North America	Toledo Jet Center
Turbine Standard	Welch Packaging	Xunlight Corporation

# Other Training Program Data

## Career Advancement Accounts

**T**hrough a ground-breaking program call Career Advancement Accounts, The Source and LCWDA were able to put an additional 155 people into training programs. Designed much like the Individual Training Account program, CAA was funded through the State of Ohio and loosened many of the restrictions on ITAs.

Job seekers interested in training were able to select programs from a much broader list of careers at the most convenient and accessible school.

Intended to provide a quicker turn-around on training, the program covered costs up to \$6,000 for one year.

A total of 22 different training providers ranging from four-year colleges to proprietary schools received more than \$400,000 for training in transportation, healthcare, restaurant management and other fields.

## CAA Training Providers

- Academy of Technical Studies
  - Alpha Health Links, Inc.
    - Assets Toledo
    - BGSU
  - Higher Power Aviation
  - Hondros College
    - Med1Care
  - Mercy College
- New Life Beginnings STNA Training Center
  - Ohio State University
- Oregon Career and Technology
  - Owens Community College
    - Penta Vocational
- Ross Medical Education Center
  - Stautzenberger College
  - Toledo Dental Academy
  - Toledo Public Schools
- Toledo Restaurant Training Center
  - Trainco Truck Driving School
  - University of Toledo

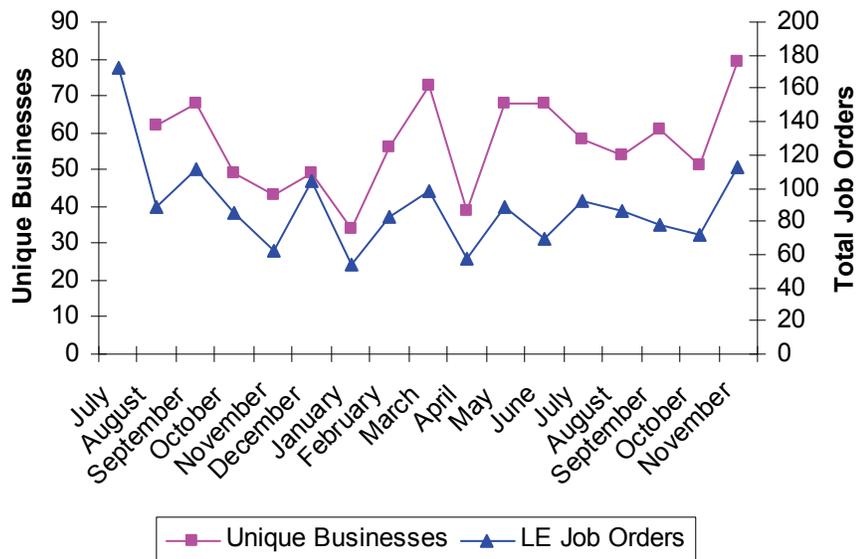
## Supportive Services Assist Workers While in Training

<i>Funding Stream</i>	<i>Total Amount Expended</i>
Adult	\$199,995
Adult Stimulus	\$62,110
Dislocated Worker	\$75,003
Dislocated Worker Stimulus	\$113,067
<b>Total</b>	<b>\$446,794</b>

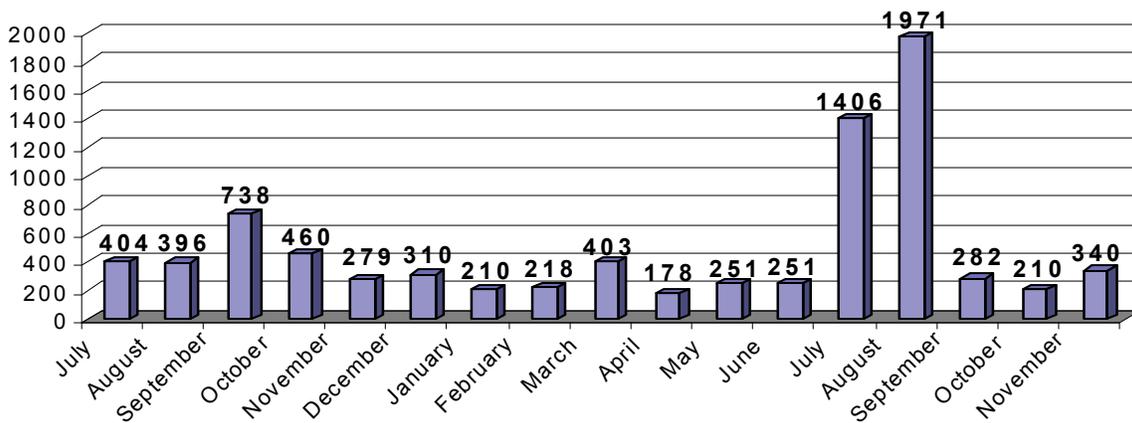
# Business Outreach Creates New Employment Opportunities

Despite a down economy, the number of businesses utilizing The Source has remained high and the number of jobs posted through the One-Stop has been steady. By focusing on small business and targeted industry clusters, The Source has continued to provide job seekers with a variety of career options at all levels.

Increased collaboration between the LCWDA Business Team which handles much of the business-focused outreach and local economic development organizations will increase the level of services provided to the business community. By leveraging available training funds, The Source is also able to work with businesses to ensure that workers in training are receiving the skills necessary to fill tomorrow's jobs.



Total Open Positions



# Owens Partnership Brings Education and Training to The Source

**O**wens Community College reported record enrollment at the Learning Center at the Source. Approximately 739 students enrolled for the 2009 Fall semester and the school is expecting continued growth in the years to come.

The Learning Center at the Source offered 63 courses of study for students to choose from including QuickStart to College classes for first generation college students, low wage workers, underemployed and undereducated adults. The course is a 10 week comprehensive program features an array of educational initiatives, including academic preparation, coaching and embracing the expectations of college-level studies.

In addition, more than 1,500 Lucas county residents responded to the Short-Term Green Job Training program funded through ARRA. The classes include Wind Installation, Geo Thermal, Phlebotomy, Pharmacy, Photovoltaic, Personal Trainer, Energy Management, and Pre-Apprenticeship training designed to assist individuals be successful in the skilled trades.



# The Source Northwest Ohio

## PY09 FACT SHEET

### Look at what we have done for Job Seekers...

- Worked with on average 36,366 participants in the Resource Room
- The Source had 10,805 new job seekers utilize our services
- 1,549 individuals attended Unemployment Compensation Re-employment Services (UCRS)
- 4,278 Job Seekers attended core seminars
- 2,145 Job Seekers referred to intensive level services
- Ran 33,888 job orders
- 1,023 Placements
- Ohio Transition Assistance Program (OTAP) served 360 Veterans
- 303 job seekers received on-the-job training or customized training through WIA Funds
- 890 new job seekers identified in the KIOSK system as a veteran
- 765 new job seekers identified in the KIOSK system with a disability

### Business updates....

- Held 41 Business of the Day, which served 1,502 job seekers
- Rapid response served 29 companies and 1,682 workers
- Look at what we have done for prescreening applicants for employers...
- 3,024 Job Seekers accessed computer-based software to enhance their basic skills
- 95 Subsidized Employment Program (SEP) agreements
- 2,182 Job Seekers taking pre-employment tests
- 48 Businesses of the Day

### Technology Upgrades we have made this year....

- Created a PowerPoint that navigates clients through The Source
- Upgraded Career Exportation
- Created color coded folders for new clients to help identify other grants they may qualify for
- Created a brochure called Navigating The Source
- Created new monthly reporting reports
- Basic Skill Room was created

## Events this year...

- Job Fair held at Lucas County Recreation Center Hall which had 114 employers and over
- 5,000 job seekers
- Get a Job Monday airs on TV24 every Monday
- Veteran's job fair served 250 veterans
- Ex-offender resource fair and served over 275
- 50+-job fair
- Mini job Fair in the transportation, automotive service industries, spring jobs, and healthcare served
- over 1,000 clients and had over 70 employers and educational partners participate
- Educational Fair



## Awards

- Received Best Practice for Veterans from the State
- Received a Veterans award from the American Legion Hall

## Additional Resources we have added...

- Services through Ohio Benefit Bank were added to assist clients
- Added voice mail for clients without phones
- Created a disability wall
- Created an ex-offender wall
- NorthCoast Fatherhood initiative has service on-site at The Source for custodial and non-custodial fathers
- Ran two youth grants
- Ran PathWays which is a program helping Veterans with physical or mental health issues
- Ran GED classes on site with Toledo public schools and Penta serving over 100 students a month and had 25 graduates
- A new referral process for Veterans
- Veteran's orientation, Veteran to Veteran Job club, Father to Father Job club and Hot Jobs were added to the core seminars

LUCAS COUNTY 

**THE**  
**SOURCE**  
NORTHWEST OHIO